

Member of:



## FREE BREAKFAST

Give us a try - Bring this flyer  
for one breakfast on us.  
Wednesday  
7:00 - 8:30am  
Vic's All-Star Kitchen  
201 Main St. • Pleasanton

## Value

Personal referrals are the most effective form of advertising and the basis of Network Exchange. Ads in newspapers and trade journals can cost hundreds of dollars per issue. A sales person can cost your company thousands in payroll, benefits and taxes. Radio and television ads are expensive and typically the wrong marketing media for small businesses. Unfortunately, some forms of advertising result in nothing more than frustration. However, leads from Network Exchange members will cost you no more than a small amount of your time and, in return, net you much more profit than the Network Exchange dues. Network Exchange offers the forum and opportunity to build strong professional and social relationships, having fellow members become part of your sales force. These relationships lead to those valuable referrals to help your business succeed.

Consider this your personal invitation to join us for a free breakfast and evaluate Network Exchange.

Experience Business Growth!

- ✓ Introduce your business to your potential sales force
- ✓ Free breakfast
- ✓ You might even leave with leads

## Meetings

Two host members greet members and guests as they gather at 7:00 am each Wednesday to begin networking and breakfast. The program begins at 7:15 am sharp with introductions from officers and guests. After introductions, everyone's attention is directed to the member in the Spotlight who gives a detailed presentation of their business. This allows members to learn more about each business and presents more opportunity for referrals. Each member then gives a short commercial and distributes their leads. Meetings conclude promptly at 8:30 am. Meetings are filled with information and light-hearted fun, leaving you ready to conduct the days' business.

Meeting Location:  
Vic's Allstar Cafe  
201 Main Street, Pleasanton

## Board of Directors

Network Exchange is governed by a group of volunteer officers on a Board of Directors.

**Dave Jones**  
President

**Wayne Yeaw**  
Vice-President

**Mike Cheney**  
Secretary

**Juan Martinez**  
Treasurer

**James Sievers**  
Past President

**Doug Midgley**  
Membership

**Steven Lai**  
Leads

# Network Exchange

## OUR MISSION

is to enhance and expand our members' professional and social relationships, and serve as a community resource for professional services and products.

[www.TheNetworkExchange.com](http://www.TheNetworkExchange.com)

# Members

\*Denotes member Board of Directors

## Auto Body Repair

Dolores Sanchez  
B & S Hacienda Auto Body  
3687 Old Santa Rita Rd., #27  
Pleasanton, CA 94588  
925-847-8789, Fax 847-0804  
6219 Southfront Rd.  
Livermore, CA 94551  
925-447-9890, Fax 447-9893  
409 First Street, Ste. 11  
Livermore, CA 94551  
925-447-8523, Fax 447-8047  
5787 Scarlett Ct.  
Dublin, CA 94568  
925-829-9333, Fax 829-9338  
2250 San Ramon Valley Blvd.  
San Ramon, CA 94583  
925-309-2540, Fax 309-2545  
bshacienda1@aol.com  
dolores@bshacienda.com

## Building Maintenance

Dave Jones  
Jones Janitorial & Tiger  
Carpet Cleaning  
1063-A Serpentine Lane  
Pleasanton, CA 94566  
925-443-1100  
DJones@JonesTiger.com  
www.JonesTiger.com

## Certified Public Accountant

Chrystal England  
England Financial Corporation  
5776 Stoneridge Mall Rd., Ste. 162  
Pleasanton, CA 94588  
925-463-0636  
Fax 925-463-8464  
chrystal@taxwiz.com  
www.taxwiz.net

## Chiropractic

James Sievers, D.C.  
Pleasanton Family Chiropractic  
5776 Stoneridge Mall Rd., Ste. 220  
Pleasanton, CA 94588  
925-462-2633  
925-895-1453  
adiochiro3@gmail.com

From business essentials to products and services that make your life easier, Network Exchange is a rich data-base full of business professionals you can call upon.

## Computer Sales and Repair

Lawrence Ling  
QES Computers, Inc.  
5321 Hopyard Road, Ste. J  
Pleasanton, CA 94588  
925-463-8100  
Fax 925-463-8108  
lawrence@qescorp.com

## Contractor

Cagney Brown  
North Point Construction and  
Restoration, Inc.  
732 Sienna Lane  
Brentwood, CA 94513  
925-308-0254  
cbrown@npconstructionandrestoration.com  
CA Lic#1029732

## Cryotherapy

Aaron Howe  
USCryotherapy  
5684 Stoneridge Dr., Ste A  
Pleasanton, CA 94588  
925-480-7397  
ahowe@uscryotherapy.com  
www.uscryotherapy.com

## Employer Benefits

Chris Wren  
AFLAC  
584 Cambrian Way  
Danville, CA 94526  
925-413-4071  
CA Lic#OE70109

## Financial Advisor

Doug Midgley  
Waddell & Reed Financial Services  
1390 Willow Pass Road, Ste 470  
Concord, CA 94520  
925-689-9600 x109  
Fax 925-689-9611  
Cell 925-872-9970  
dmidgley@wradvisors.com  
www.waddell.com

## Floor Coverings

Steve Taylor  
Floor Coverings International -  
East Bay  
5757 Sonoma Drive, Suite B  
Pleasanton, CA 94566  
925-426-8800  
Cell 925-351-6270  
Steve@fci-eb.com  
www.fci-eb.com

## Funeral Director

Wesley D. Fisher  
Graham-Hitch Mortuary  
4167 First Street  
Pleasanton, CA 94566  
925-846-5624  
wes@grahamhitch.com

## Insurance - Auto, Home, Workers Compensation

Michael Darby Insurance  
5674 Stoneridge Drive, Ste. 105  
Pleasanton, CA 94588  
925-463-3345  
Fax 925-734-6067  
mdarby@darbyandassociates.com

## IT/Computer Services

Steven Lai, CISSP  
NAE Group  
925-271-0350  
Cell 925-998-1524  
slai@naeit.com  
www.naeit.com

## Mortgage Services

Ron Morrow  
Heritage Valley Mortgage, Inc.  
5700 Stoneridge Mall Rd., Ste. 225  
Pleasanton, CA 94588  
925-469-0100 x27  
Cell 925-548-8105  
Fax 925-469-0734  
r.morrow@yahoo.com  
www.hvm.com

## Plumbing

Mike Cheney  
Valley Plumbing Home Center, Inc.  
272 Rose Ave.  
Pleasanton, CA 94566  
925-462-1639  
Fax 925-462-7045  
info@valleyplumbinginc.com  
www.valleyplumbinginc.com

## Print & Imaging Services

Wayne & Pam Yeaw  
Alpha Omega - Market • Print • Mail  
1063-A Serpentine Lane  
Pleasanton, CA 94566  
925-426-2510  
Fax 925-426-2517  
alphaomegaprint@yahoo.com  
www.alphaomegaprint.com

## Real Estate - Residential

Tim McGuire  
Alain Pinel Realtors  
900 Main Street  
Pleasanton, CA 94566  
925-462-7653  
Fax 866-891-6355  
Cell 925-895-9950  
tmcguire@apr.com

## Restaurant Equipment-Parts & Service

Juan Martinez  
Cal West Service, Inc.  
6405 Golden Gate Dr.  
Dublin, CA 94568  
925-551-6400  
jmartinez@calwestservice.com  
www.calwestservice.com

## Staffing

Sylvia Luneau  
PsiNapse Technology Ltd.  
1063-A Serpentine Lane  
Pleasanton, CA 94566  
925-225-0400  
Cell 510-858-4698  
sluneau@psinapse.com  
www.psinapse.com

## Travel

Carol Lehman  
Destinations Unlimited  
1989 Santa Rita Rd., Suite C  
Pleasanton, CA 94566  
925-462-0402  
carol@travel-desk.com  
www.travel-desk.com

## Website Design & Marketing

Stacey Blaney  
Denali Data Systems  
4713 First Street, #215  
Pleasanton, CA 94566  
925-462-5011  
stacey@denalidatasystems.com  
www.denalidatasystems.com